# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 8-K

Current Report
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 14, 2018

## Shepherd's Finance, LLC

(Exact name of registrant as specified in its charter)

Commission File Number: 333-203707

Delaware 36-4608739 (State or other jurisdiction of incorporation) (IRS Employer Identification No.)

13241 Bartram Park Blvd., Suite 2401, Jacksonville, Florida 32258

(Address of principal executive offices, including zip code)

(302) 752-2688

(Registrant's telephone number, including area code)

#### None.

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

	•
[]	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2 (b))
[]	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Sec	licate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the urities Act (17 CFR 230.405) or Rule 12b-2 of the Exchange Act (17 CFR 240.12b-2). Emerging growth inpany [X]
tra	n emerging growth company, indicate by check mark if the registrant has elected not to use the extended nsition period for complying with any new or revised financial accounting standards provided pursuant to tion 13(a) of the Exchange Act.

## Item 3.02. Unregistered Sales of Equity Securities.

## Sale of \$100,000 of Series C Cumulative Preferred Units

On November 14, 2018, Shepherd's Finance, LLC (the "Registrant") sold one of its Series C Cumulative Preferred Units (the "Preferred Units") to an investor for the total price of \$100,000 (such transaction, the "November 14 Sale Transaction"). The November 14 Sale Transaction was effected in a private transaction exempt from the registration requirements of the Securities Act of 1933 (the "Securities Act") under Section 4(a)(2) of the Securities Act. The November 14 Sale Transaction did not involve any public offering, was made without general solicitation or advertising, and the buyer represented to the Registrant that it was an "accredited investor" as defined under the Securities Act, with access to all relevant information necessary to evaluate the investment in the Preferred Units.

## Sale of \$400,000 of Series C Cumulative Preferred Units

On November 16, 2018, the Registrant sold four of its Preferred Units to an investor for the total price of \$400,000 (such transaction, the "November 16 Sale Transaction"). The November 16 Sale Transaction was effected in a private transaction exempt from the registration requirements of the Securities Act under Section 4(a)(2) of the Securities Act. The November 16 Sale Transaction did not involve any public offering, was made without general solicitation or advertising, and the buyer represented to the Registrant that it was an "accredited investor" as defined under the Securities Act, with access to all relevant information necessary to evaluate the investment in the Preferred Units.

## Item 7.01. Regulation FD Disclosure.

On November 20, 2018, the Registrant issued a press release discussing the Registrant's financial results for the three and nine months ended September 30, 2018. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein solely for purposes of this Item 7.01 disclosure.

Pursuant to the rules and regulations of the Securities and Exchange Commission, the information in this Item 7.01 disclosure, including Exhibit 99.1 and information set forth therein, is deemed to have been furnished and shall not be deemed to be "filed" under the Securities Exchange Act of 1934.

## Item 9.01. Financial Statements and Exhibits.

- (d) Exhibits.
  - 99.1 Shepherd's Finance, LLC Press Release, dated November 20, 2018

## Signature(s)

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 20, 2018

## SHEPHERD'S FINANCE, LLC

By:/s/ Daniel M. Wallach

Daniel M. Wallach Chief Executive Officer and Manager



## Shepherd's Finance, LLC Reports Third Quarter 2018 Results

**JACKSONVILLE, FL** – November 20, 2018 (GLOBE NEWSWIRE) – Shepherd's Finance, LLC ("Shepherd's" or the "Company") announced its operating results for the quarter and nine months ended September 30, 2018.

## 2018 Financial Highlights to Date

- Loan Growth Loans receivable, net increased approximately \$12.5 million, or 41.6%, to approximately \$42.5 million as of September 30, 2018 compared to approximately \$30.0 million for the year ended December 31, 2017.
- Interest and Fee Income Growth Interest and fee income on loans increased approximately \$0.4 million, or 22.2%, to approximately \$2.0 million, and \$1.7 million, or 40.8%, to \$5.9 million for the quarter and nine months ended September 30, 2018, respectively, compared to the same periods of 2017. The growth resulted from higher construction loan originations, which was offset by a loss of default rate interest income from foreclosed assets.
- Net Income Net income decreased approximately \$0.2 million, or 49.8%, to \$0.2 million, and remained consistent at approximately \$0.7 million for the quarter and nine months ended September 30, 2018, respectively, compared to the same periods of 2017. The decline in net income resulted from a loss of default rate interest income due to an increase in foreclosed assets and an increase in selling, general and administrative expenses due to an increase in salaries and related expenses.

The CEO of Shepherd's, Daniel M. Wallach, commented: "While we continued to see significant increases in loan balances, our net income in the third quarter was negatively impacted by an increase in foreclosed assets and an increase in payroll to support the our loan growth. We anticipate our foreclosed assets to decrease in the fourth quarter as we have already sold one asset in during the month of November."

## **Results of Operations**

- Net interest income remained consistent at approximately \$0.9 million for the quarter ended September 30, 2018 and increased \$0.6 million to \$2.8 million for the nine months ended September 30, 2018 compared to the same periods of 2017. The increase for the nine months ended September 30, 2018 was primarily from higher weighted average outstanding loan balances, which was partially offset by a loss of interest income and default rate interest due to an increase in foreclosed assets.
- Non-interest expense increased approximately \$0.2 million and \$0.5 million to \$0.8 million and \$2.2 million for the quarter and nine months ended September 30, 2018, respectively, compared to the same periods of 2017. The increase in non-interest expense related primarily to an increase in salaries and related expenses as the Company had 13 additional employees during the nine months ended September 30, 2018 compared to the same period of 2017.

#### **Balance Sheet Management**

- The Company had approximately \$3.3 million in cash as of September 30, 2018, compared to approximately \$3.5 million as of December 31, 2017.
- Loans receivable, net totaled approximately \$42.5 million as of September 30, 2018, compared to approximately \$30.0 million as of December 31, 2017. The increase related primarily to approximately \$10.6 million of originations in commercial loans and \$2.2 million of originations in real estate development loans.

- Foreclosed assets totaled approximately \$6.3 million as of September 30, 2018, compared to approximately \$1.0 million as of December 31, 2017. The increase was primarily due to the reclassification of \$4.7 million, consisting of \$4.5 million of principal from loans receivable, net and \$0.2 million of interest from accrued interest receivable to foreclosed assets on the balance sheet as of September 30, 2018. During the nine months ended September 30, 2018, the Company recorded four deeds in lieu of foreclosure. Three of the four were with a certain borrower with a completed home and two lots. The fourth was with a borrower who defaulted on a loan by failing to make interest payments.
- Notes payable unsecured, net totaled approximately \$24.8 million as of September 30, 2018, compared to approximately \$16.9 million as of December 31, 2017. A significant portion of the Company's notes payable unsecured, net was from the Company's public notes offering, constituting approximately \$18.0 million and \$14.1 million as of September 30, 2018 and December 31, 2017, respectively. The Company expects its notes payable unsecured balance to increase as the Company raises funds in our public notes offering.
- Notes payable secured, net totaled approximately \$20.3 million as of September 30, 2018, compared to approximately \$11.6 million as of December 31, 2017. The increase primarily resulted from an increase in the balances on our loan purchase and sale agreements of approximately \$7.4 million as of September 30, 2018 compared to the same period of 2017.

#### **Notable 2018 Events to Date**

• Announcement of an Interest Rate Decrease in the Subordinated Notes Program - Shepherd's announced the following decreases in interest rates for its public notes offering, effective as of November 16, 2018:

Maturity (Duration)	Annual Interest Rate	Annual Effective Yield <sup>(i)</sup>	Effective Yield to Maturity (ii)
12 Months	6.00%	6.17%	6.17%
26 Months	8.00%	8.30%	13.46%
42 Months	9.50%	9.92%	32.83%
48 Months	10.00%	10.47%	48.94%

- The Annual Effective Yield is determined by taking the Annual Interest Rate as a decimal and dividing it by 12 for a monthly rate, then taking that rate plus 1 and multiplying that by itself 11 more times, then subtracting the one back off and converting back to a percentage. For instance, for an Annual Interest Rate of 6.00%, we take .06/12 which is 0.005 plus 1 which is 1.005, and then multiply 1.005 by itself 11 more times which yields 1.0617, then subtracting off the 1, leaving 0.0617, and finally converting to a percentage, which gives us an Annual Effective Yield of 6.17%...
- The Effective Yield to Maturity is determined by taking the Annual Interest Rate as a decimal and dividing it by 12 for a monthly rate, then taking that rate plus 1 and multiplying that by itself by (the total number of months of the investment minus one) times, then subtracting the one back off and converting back to a percentage. For instance, for a 48 month investment with an Annual Interest Rate of 10.00%, we take .10/12 which is .00833 plus 1 which is 1.00833, and then multiply 1.00833 by itself 47 more times which yields 1.4894, then subtracting off the 1, leaving 0.4894, and finally converting to a percentage, which gives us an Effective Yield To Maturity of 48.94%.

#### About Shepherd's Finance, LLC

Shepherd's Finance, LLC is headquartered in Jacksonville, Florida and is focused on commercial lending to participants in the residential construction and development industry. As of September 30, 2018, Shepherd's Finance, LLC had approximately \$42.5 million in loan assets and had 239 construction and development loans in 16 states with 68 borrowers. For more information, please visit http://shepherdsfinance.com/.

## **Forward Looking Statements**

This press release may contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements can generally be identified by our use of forward-looking terminology such as "may," "will," "expect," "intend," "anticipate," "estimate," "believe," "continue," or other similar words. Because such statements include risks, uncertainties and contingencies, actual results may differ materially from the expectations, intentions, beliefs, plans, or predictions of the future expressed or implied by such forward-looking statements. The Company undertakes no obligation to update these statements following the date of this press release, except as required by law. In addition, the Company, through its senior management, may make from time to time forward-looking public statements concerning the matters described herein. Such forward-looking statements are necessarily estimates reflecting the best judgment of the Company's senior management based upon current information and involve a number of risks and uncertainties. Certain factors that could affect the accuracy of such forward-looking statements are identified in the public filings made by the Company with the Securities and Exchange Commission, and forward-looking statements contained in this press release or in other public statements of the Company or its senior management should be considered in light of those factors. This is neither an offer nor a solicitation to purchase securities.

## Shepherd's Finance, LLC Interim Condensed Consolidated Balance Sheets

	As of					
(in thousands of dollars)		tember 30, 2018	December 31, 2017			
	(U	naudited)				
Assets						
Cash and cash equivalents	\$	3,345	\$	3,478		
Accrued interest receivable		620		72		
Loans receivable, net		42,541		30,04		
Foreclosed assets		6,323		1,03		
Property, plant and equipment, net		1,023		1,02		
Other assets		274		5		
Total assets	\$	54,126	\$	36,355		
Liabilities, Redeemable Preferred Equity and Members' Capital						
Liabilities						
Customer interest escrow	\$	877	\$	93.		
Accounts payable and accrued expenses		863		70		
Accrued interest payable		1,867		1,35		
Notes payable secured, net of deferred financing costs		20,338		11,64		
Notes payable unsecured, net of deferred financing costs		24,847		16,90		
Due to preferred equity member		32		3		
Total liabilities		48,824		31,57		
Commitments and Contingencies						
Redeemable Preferred Equity						
Series C preferred equity		1,426		1,09		
Members' Capital						
Series B preferred equity		1,320		1,24		
Class A common equity		2,556		2,44		
Members' capital		3,876		3,68		
Total liabilities, redeemable preferred equity and members' capital	\$	54,126	\$	36,35		

## Shepherd's Finance, LLC Interim Condensed Consolidated Statements of Operations - Unaudited For the Three and Nine Months ended September 30, 2018 and 2017

(in thousands of dollars)		Three Months Ended September 30,				Nine Months Ended September 30,			
		2018		2017		2018		2017	
Interest Income									
Interest and fee income on loans	\$	2,045	\$	1,673	\$	5,917	\$	4,203	
Interest expense:									
Interest related to secured borrowings		552		342		1,480		718	
Interest related to unsecured									
borrowings		587		424		1,550		1,192	
Interest expense		1,139		748		3,030		1,910	
Net interest income		906		925		2,887		2,293	
Less: Loan loss provision		2		8		61		34	
Net interest income after loan loss									
provision		904		917		2,826		2,259	
Non-Interest Income									
Gain from sale of foreclosed assets		-		-		-		77	
Gain from foreclosure of assets		20		_		20		-	
		• 0							
Total non-interest expense/income	_	20	_	<u>-</u>	_	20	_	77	
Income		924		917		2,846		2,336	
Non-Interest Expense									
Selling, general and administrative		680		525		1,988		1,423	
Depreciation and amortization		23		12		61		24	
Loss from sale of foreclosed assets		3		-		3		-	
Loss from foreclosure of assets		47		-		47		-	
Impairment loss on foreclosed assets		4		47		89		202	
Total non-interest expense		757		584		2,188		1,649	
Net Income	Φ.	1.67		222	¢.	(50	Ф	(07	
Net Income	\$	167	=	333	\$	658	\$	687	
Earned distribution to preferred equity									
holders		69		61		199		149	
Net income attributable to common									
equity holders	\$	98		272	\$	459	\$	538	