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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 2017

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 333-203707

**SHEPHERD'S FINANCE, LLC**

(Exact name of registrant as specified on its charter)

Delaware  
(State or other jurisdiction of  
Incorporation or organization)

36-4608739  
(I.R.S. Employer  
Identification No.)

12627 San Jose Blvd., Suite 203, Jacksonville, FL 32223  
(Address of principal executive offices)

302-752-2688  
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
Emerging growth company	<input checked="" type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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**FORM 10-Q**  
**SHEPHERD'S FINANCE, LLC**  
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## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this Form 10-Q of Shepherd's Finance, LLC, other than historical facts, may be considered forward-looking statements within the meaning of the federal securities laws. Words such as "may," "will," "expect," "anticipate," "believe," "estimate," "continue," "predict," or other similar words identify forward-looking statements. Forward-looking statements appear in a number of places in this report, including without limitation, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and include statements regarding our intent, belief or current expectation about, among other things, trends affecting the markets in which we operate, our business, financial condition and growth strategies. Although we believe that the expectations reflected in these forward-looking statements are based on reasonable assumptions, forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those predicted in the forward-looking statements as a result of various factors, including but not limited to those set forth in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2016, as filed with the Securities and Exchange Commission. If any of the events described in "Risk Factors" occur, they could have an adverse effect on our business, consolidated financial condition, results of operations, and cash flows.

When considering forward-looking statements, you should keep these risk factors, as well as the other cautionary statements in this report and in our 2016 Form 10-K in mind. You should not place undue reliance on any forward-looking statement. We are not obligated to update forward-looking statements.

**PART I – FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**Shepherd's Finance, LLC  
Interim Condensed Consolidated Balance Sheets**

<i>(in thousands of dollars)</i>	As of	
	September 30, 2017 (Unaudited)	December 31, 2016
<b>Assets</b>		
Cash and cash equivalents	\$ 2,471	\$ 1,566
Accrued interest receivable	435	280
Loans receivable, net	29,626	20,091
Foreclosed assets	1,079	2,798
Property, plant and equipment	767	69
Other assets	125	82
<b>Total assets</b>	<b>\$ 34,503</b>	<b>\$ 24,886</b>
<b>Liabilities, Redeemable Preferred Equity and Members' Capital</b>		
<b>Liabilities</b>		
Customer interest escrow	\$ 851	\$ 812
Accounts payable and accrued expenses	462	377
Accrued interest payable	1,117	986
Notes payable secured	12,168	7,322
Notes payable unsecured, net of deferred financing costs	14,993	11,962
Due to preferred equity member	29	28
<b>Total liabilities</b>	<b>29,620</b>	<b>21,487</b>
Commitments and Contingencies (Notes 3 and 10)		
<b>Redeemable Preferred Equity</b>		
Series C preferred equity	1,065	–
<b>Members' Capital</b>		
Series B preferred equity	1,220	1,150
Class A common equity	2,598	2,249
Members' capital	3,818	3,399
<b>Total liabilities, redeemable preferred equity and members' capital</b>	<b>\$ 34,503</b>	<b>\$ 24,886</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Shepherd's Finance, LLC**  
**Interim Condensed Consolidated Statements of Operations - Unaudited**  
**For the Three and Nine Months ended September 30, 2017 and 2016**

<i>(in thousands of dollars)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
<b>Interest Income</b>				
Interest and fee income on loans	\$ 1,673	\$ 909	\$ 4,203	\$ 2,656
Interest expense:				
Interest related to secured borrowings	324	148	718	409
Interest related to unsecured borrowings	424	315	1,192	852
Interest expense	748	463	1,910	1,261
Net interest income	925	446	2,293	1,395
Less: Loan loss provision	8	4	34	10
Net interest income after loan loss provision	917	442	2,259	1,385
<b>Non-Interest Income</b>				
Gain from foreclosure of assets	-	-	-	44
Gain from sale of foreclosed assets	-	-	77	-
Total non-interest income	-	-	77	44
Income	917	442	2,336	1,429
<b>Non-Interest Expense</b>				
Selling, general and administrative	537	297	1,447	952
Impairment loss on foreclosed assets	47	-	202	-
Total non-interest expense	584	297	1,649	952
<b>Net Income</b>	<b>\$ 333</b>	<b>\$ 145</b>	<b>\$ 687</b>	<b>\$ 477</b>
<b>Earned distribution to preferred equity holders</b>	<b>61</b>	<b>27</b>	<b>149</b>	<b>79</b>
<b>Net income attributable to common equity holders</b>	<b>\$ 272</b>	<b>\$ 118</b>	<b>\$ 538</b>	<b>\$ 398</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Shepherd's Finance, LLC**  
**Interim Condensed Consolidated Statements of Changes In Members' Capital - Unaudited**  
**For the Nine Months Ended September 30, 2017**

**Nine Months  
Ended  
September 30,  
2017**

*(in thousands of dollars)*

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Members' capital, beginning balance	\$ 3,399
Net income	687
Contributions from members (preferred)	70
Earned distributions to preferred equity holders	(149)
Distributions to common equity holders	(189)
Members' capital, ending balance	<u>\$ 3,818</u>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Shepherd's Finance, LLC**  
**Interim Condensed Consolidated Statements of Cash Flows - Unaudited**  
**For the Nine Months Ended September 30, 2017 and 2016**

<i>(in thousands of dollars)</i>	Nine Months Ended September 30,	
	2017	2016
<b>Cash flows from operations</b>		
Net income	\$ 687	\$ 477
Adjustments to reconcile net income to net cash provided by (used in) operating activities		
Amortization of deferred financing costs	165	204
Provision for loan losses	34	10
Net loan origination fees deferred (earned)	120	(133)
Change in deferred origination expense	(26)	(30)
Impairment of foreclosed assets	202	-
Gain from foreclosure of assets	-	(44)
Gain from sale of foreclosed assets	(77)	-
Net change in operating assets and liabilities		
Other assets	(43)	(75)
Accrued interest receivable	(155)	(192)
Customer interest escrow	39	(109)
Accounts payable and accrued expenses	217	626
Net cash provided by operating activities	1,163	734
<b>Cash flows from investing activities</b>		
Loan originations and principal collections, net	(9,663)	(5,091)
Investment in foreclosed assets	(296)	(459)
Proceeds from sale of foreclosed assets	1,890	-
Property plant and equipment additions	(698)	-
Net cash provided by (used in) investing activities	(8,767)	(5,550)
<b>Cash flows from financing activities</b>		
Contributions from redeemable preferred equity	1,004	-
Contributions from members (preferred)	70	90
Distributions to preferred equity holders	(88)	(78)
Distributions to common equity holders	(189)	(355)
Proceeds from secured note payable	11,760	6,544
Repayments of secured note payable	(6,914)	(4,405)
Proceeds from unsecured notes payable	9,412	3,629
Redemptions/repayments of unsecured notes payable	(6,481)	(1,336)
Deferred financing costs paid	(65)	(53)
Net cash provided by financing activities	8,509	4,036
Net increase (decrease) in cash and cash equivalents	905	(780)
<b>Cash and cash equivalents</b>		
Beginning of period	1,566	1,341
End of period	\$ 2,471	\$ 561
<b>Supplemental disclosure of cash flow information</b>		
Cash paid for interest	\$ 1,616	\$ 671
<b>Non-cash investing and financing activities</b>		
Earned but not paid distribution of preferred equity holders	\$ 29	\$ 27
Foreclosure of assets	\$ -	\$ 1,813
Accrued interest reduction due to foreclosure	\$ -	\$ 130
Net loan origination fees (earned) due to foreclosure	\$ -	\$ (55)

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Shepherd's Finance, LLC**  
**Notes to Interim Condensed Consolidated Financial Statements (unaudited)**

Information presented throughout these notes to the interim condensed consolidated financial statements (unaudited) is in thousands of dollars.

**1. Description of Business and Basis of Presentation**

**Description of Business**

Description of Business

Shepherd's Finance, LLC and subsidiary (the "Company", "we", or "our") was originally formed as a Pennsylvania limited liability company on May 10, 2007. We are the sole member of a consolidating subsidiary, 84 REPA, LLC. The Company operated pursuant to an operating agreement by and among Daniel M. Wallach and the members of the Company from its inception through March 29, 2012, at which time it adopted an amended and restated operating agreement.

As of September 30, 2017, the Company extends commercial loans to residential homebuilders (in 16 states) to:

- construct single family homes,
- develop undeveloped land into residential building lots, and
- purchase and improve for sale older homes.

Basis of Presentation

The accompanying (a) condensed consolidated balance sheet as of December 31, 2016, which has been derived from audited consolidated financial statements, and (b) unaudited interim condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. While certain information and disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"), management believes that the disclosures herein are adequate to make the unaudited interim condensed consolidated information presented not misleading. In the opinion of management, the unaudited interim condensed consolidated financial statements reflect all adjustments necessary for a fair presentation of the consolidated financial position, results of operations, and cash flows for the periods presented. Such adjustments are of a normal, recurring nature. The consolidated results of operations for any interim period are not necessarily indicative of results expected for the fiscal year ending December 31, 2017. These unaudited interim condensed consolidated financial statements should be read in conjunction with the 2016 consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K as of and for the year ended December 31, 2016 (the "2016 Statements"). The accounting policies followed by the Company are set forth in Note 2 - *Summary of Significant Accounting Policies* ("Note 2") of the notes to the 2016 Statements.

**2. Fair Value**

There has been no change in our fair value policy during 2017.



The following tables present the balances of non-financial instruments measured at fair value on a non-recurring basis as of September 30, 2017 and December 31, 2016.

**September 30, 2017**

	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>	<b>Quoted Prices in Active Markets for Identical Assets Level 1</b>	<b>Significant Other Observable Inputs Level 2</b>	<b>Significant Unobservable Inputs Level 3</b>
Foreclosed assets	\$ 1,079	\$ 1,079	\$ –	\$ –	\$ 1,079

**December 31, 2016**

	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>	<b>Quoted Prices in Active Markets for Identical Assets Level 1</b>	<b>Significant Other Observable Inputs Level 2</b>	<b>Significant Unobservable Inputs Level 3</b>
Foreclosed assets	\$ 2,798	\$ 2,798	\$ –	\$ –	\$ 2,798

The table below is a summary of fair value estimates for financial instruments and the level of the fair value hierarchy within which the fair value measurements are categorized at the periods indicated:

**September 30, 2017**

	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>	<b>Quoted Prices in Active Markets for Identical Assets Level 1</b>	<b>Significant Other Observable Inputs Level 2</b>	<b>Significant Unobservable Inputs Level 3</b>
<b>Financial Assets</b>					
Cash and cash equivalents	\$ 2,471	\$ 2,471	\$ 2,471	\$ –	\$ –
Loans receivable, net	29,626	29,626	–	–	29,626
Accrued interest receivable	435	435	–	–	435
<b>Financial Liabilities</b>					
Customer interest escrow	851	851	–	–	851
Notes payable secured	12,168	12,168	–	–	12,168
Notes payable unsecured, net	14,993	14,993	–	–	14,993
Accrued interest payable	1,117	1,117	–	–	1,117

**December 31, 2016**

	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>	<b>Quoted Prices in Active Markets for Identical Assets Level 1</b>	<b>Significant Other Observable Inputs Level 2</b>	<b>Significant Unobservable Inputs Level 3</b>
<b>Financial Assets</b>					
Cash and cash equivalents	\$ 1,566	\$ 1,566	\$ 1,566	\$ –	\$ –
Loans receivable, net	20,091	20,091	–	–	20,091
Accrued interest receivable	280	280	–	–	280
<b>Financial Liabilities</b>					
Customer interest escrow	812	812	–	–	812
Notes payable secured	7,322	7,322	–	–	7,322
Notes payable unsecured, net	11,962	11,962	–	–	11,962
Accrued interest payable	993	993	–	–	993

### 3. Financing Receivables

Financing receivables are comprised of the following as of September 30, 2017 and December 31, 2016:

	<b>September 30, 2017</b>	<b>December 31, 2016</b>
Loans receivable, gross	\$ 31,858	\$ 21,569
Less: Deferred loan fees	(738)	(618)
Less: Deposits	(1,487)	(861)
Plus: Deferred origination expense	81	55
Less: Allowance for loan losses	(88)	(54)
<b>Loans receivable, net</b>	<b>\$ 29,626</b>	<b>\$ 20,091</b>

#### Commercial Construction and Development Loans

##### Commercial Loans – Construction Loan Portfolio Summary

As of September 30, 2017, we have 48 borrowers, all of whom, including our one development loan customer (the “Hoskins Group”), borrow money for the purpose of building new homes.

The following is a summary of our loan portfolio to builders for home construction loans as of September 30, 2017 and December 31, 2016.

<b>Year</b>	<b>Number of States</b>	<b>Number of Borrowers</b>	<b>Number of Loans</b>	<b>Value of Collateral<sup>(1)</sup></b>	<b>Commitment Amount</b>	<b>Gross Amount Outstanding</b>	<b>Loan to Value Ratio<sup>(2)</sup></b>	<b>Loan Fee</b>
2017	16	48	148	\$ 71,305	\$ 43,748	\$ 28,404	61% <sup>(3)</sup>	5%
2016	15	30	69	46,187	27,141	17,487	59% <sup>(3)</sup>	5%

(1) The value is determined by the appraised value.

(2) The loan to value ratio is calculated by taking the commitment amount and dividing by the appraised value.

(3) Represents the weighted average loan to value ratio of the loans.

##### Commercial Loans – Real Estate Development Loan Portfolio Summary

The following is a summary of our loan portfolio to builders for land development as of September 30, 2017 and December 31, 2016. These loans are referred to as the Pennsylvania Loans.

<b>Year</b>	<b>State</b>	<b>Number of Borrowers</b>	<b>Number of Loans</b>	<b>Value of Collateral<sup>(1)</sup></b>	<b>Commitment Amount</b>	<b>Gross Amount Outstanding</b>	<b>Loan to Value Ratio<sup>(2)</sup></b>	<b>Loan Fee</b>
2017	Pennsylvania	1	3	\$ 5,339	\$ 4,600 <sup>(3)</sup>	\$ 3,454	65%	\$ 1,000
2016	Pennsylvania	1	3	6,586	5,931 <sup>(3)</sup>	4,082	62%	1,000

- (1) The value is determined by the appraised value adjusted for remaining costs to be paid and third party mortgage balances. Part of this collateral is \$1,220 in 2017 and \$1,150 in 2016 of preferred equity in our Company. In the event of a foreclosure on the property securing these loans, the portion of our collateral that is preferred equity in our Company might be difficult to sell, which could impact our ability to eliminate the loan balance.
- (2) The loan to value ratio is calculated by taking the outstanding amount and dividing by the appraised value calculated as described above.
- (3) The commitment amount does not include letters of credit and cash bonds, as the sum of the total balance outstanding including the cash bonds plus the letters of credit and remaining to fund for construction is less than the \$4,600 commitment amount.

### Credit Quality Information

The following table presents credit-related information at the “class” level in accordance with Financial Accounting Standards Board Accounting Standards Codification 310-10-50, *Disclosures about the Credit Quality of Finance Receivables and the Allowance for Credit Losses*. See our Form 10-K for the year ended December 31, 2016, as filed with the SEC, for more information.

Gross finance Receivables – By risk rating:

	<b>September 30, 2017</b>	<b>December 31, 2016</b>
Pass	\$ 26,931	\$ 18,275
Special mention	4,927	3,294
Classified – accruing	–	–
Classified – nonaccrual	–	–
<b>Total</b>	<b>\$ 31,858</b>	<b>\$ 21,569</b>

Gross finance Receivables – Method of impairment calculation:

	<b>September 30, 2017</b>	<b>December 31, 2016</b>
Performing loans evaluated individually	\$ 9,367	\$ 12,424
Performing loans evaluated collectively	22,491	9,145
Non-performing loans without a specific reserve	–	–
Non-performing loans with a specific reserve	–	–
<b>Total</b>	<b>\$ 31,858</b>	<b>\$ 21,569</b>

At September 30, 2017 and December 31, 2016, there were no loans acquired with deteriorated credit quality.

## Concentrations

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of loans receivable. Our concentration risks for individual borrowers are summarized in the table below:

	September 30, 2017		December 31, 2016	
	Borrower City	Percent of Loan Commitments	Borrower City	Percent of Loan Commitments
Highest concentration risk	Pittsburgh, PA	25%	Pittsburgh, PA	37%
Second highest concentration risk	Sarasota, FL	7%	Sarasota, FL	11%
Third highest concentration risk	Orlando, FL	5%	Savannah, GA	6%

## 4. Foreclosed Assets

Roll forward of foreclosed assets:

	Nine Months Ended September 30, 2017	Year Ended December 31, 2016	Nine Months Ended September 30, 2016
Beginning balance	\$ 2,798	\$ 965	\$ 965
Additions from loans	–	1,813	1,813
Additions for construction/development	296	566	459
Sale proceeds	(1,890)	(463)	–
Gain on sale	77	28	–
Impairment loss on foreclosed assets	(202)	(111)	–
Ending balance	\$ 1,079	\$ 2,798	\$ 3,237

## 5. Property, Plant, Equipment and Long Lived Assets

In the first quarter of 2017, we purchased, for \$625, a partially completed building. It is our intent to complete the building for operating purposes. As such, we invested \$142 in related improvements to the building for the nine months ended September 30, 2017. No depreciation has been recorded as the building has not been placed in service.

We are developing operations software and invested \$41 in this project for the nine months ended September 30, 2017. We purchased loan document software in 2016 for \$71. Total depreciation of that software has been \$25, of which \$19 has been recognized in 2017.

## 6. Borrowings

The following table displays our borrowings and a ranking of priority:

Borrowing Source	Priority Rank	September 30, 2017	December 31, 2016
Purchase and sale agreements and other secured borrowings	1	\$ 12,168	\$ 7,322
Secured line of credit from affiliates	2	–	–
Unsecured line of credit (senior)	3	–	–
Other unsecured debt (senior subordinated)	4	279	279
Unsecured Notes through our public offering, gross	5	14,139	11,221
Other unsecured debt (subordinated)	5	713	700
Other unsecured debt (junior subordinated)	6	173	173
Total		\$ 27,472	\$ 19,695

The following table shows the maturity of outstanding debt as of September 30, 2017.

<u>Year Maturing</u>	<u>Total Amount Maturing</u>	<u>Public Offering</u>	<u>Other Unsecured</u>	<u>Purchase and Sale Agreements and other secured borrowings</u>
2017	\$ 12,247	\$ 79	\$ –	\$ 12,168
2018	5,133	4,633	500	–
2019	3,754	3,641	113	–
2020	2,494	1,942	552	–
2021	3,844	3,844	–	–
Total	\$ 27,472	\$ 14,139	\$ 1,165	\$ 12,168

### Secured Borrowings

#### Purchase and Sale Agreements

In July 2017, we entered into the Sixth Amendment (the “Sixth Amendment”) to our Loan Purchase and Sale Agreement (the “Agreement”) with S.K. Funding, LLC (the “S.K. Funding”). The Agreement was originally entered into between the Company and Seven Kings Holdings, Inc. (“7Kings”). However, on or about May 7, 2015, 7Kings assigned its right and interest in the Agreement to S.K. Funding.

The purpose of the Sixth Amendment was to allow S.K. Funding to purchase portions of the Pennsylvania Loans for a purchase price of \$3,000 under parameters different from those specified in the Agreement. The Pennsylvania Loans purchased pursuant to the Sixth Amendment consist of a portion of the loans to the Hoskins Group. We will continue to service the loans.

The timing of the Company’s principal and interest payments to S.K. Funding under the Sixth Amendment, and S.K. Funding’s obligation to fund the Pennsylvania Loans, vary depending on the total principal amount of the Pennsylvania Loans outstanding at any time. The Pennsylvania Loans had a principal amount in excess of \$4,000 as of the effective date of the Sixth Amendment. While the total principal amount of the Pennsylvania Loans exceeds \$1,000, S.K. Funding must fund (by paying the Company) the amount by which the total principal amount of the Pennsylvania Loans exceeds \$1,000, with such total amount funded not exceeding \$3,000. The interest rate accruing to S.K. Funding under the Sixth Amendment is 10.5% calculated on a 365/366 day basis. When the total principal amount of the Pennsylvania Loans is less than \$4,000, the Company will also repay S.K. Funding’s principal as principal payments are received on the Pennsylvania Loans from the underlying borrowers in the amount by which the total principal amount of the Pennsylvania Loans is less than \$4,000 until S.K. Funding’s principal has been repaid in full. S.K. Funding will continue to be obligated, as described in this paragraph, to fund (by paying the Company) the Pennsylvania Loans for any increases in the outstanding balance of the Pennsylvania Loans up to no more than a total outstanding amount of \$4,000.

The Sixth Amendment has a term of 24 months from the effective date and will automatically renew for additional six month terms unless either party gives written notice of its intent not to renew the Sixth Amendment at least six months prior to the end of a term. Further, no Protective Advances (as such term is defined in the Agreement) will be required with respect to the Pennsylvania Loans. S.K. Funding will have a priority position as compared to the Company in the case of a default by any of the borrowers.

#### Line of Credit

Also in July 2017, we entered into a line of credit agreement with a group of lenders (“Shuman”). The line is secured with assignments of certain notes and mortgages and carries a total cost of funds to us of 10%. The maximum amount we can draw on the line is \$1,325, which was fully borrowed as of September 30, 2017. It is due in July 2018.

## Summary

The secured borrowings are detailed below:

	September 30, 2017		December 31, 2016	
	Book Value of Loans which Served as Collateral	Due From Shepherd's Finance to Loan Purchaser or Lender	Book Value of Loans which Served as Collateral	Due From Shepherd's Finance to Loan Purchaser or Lender
<b>Loan purchaser</b>				
1st Financial Bank, USA/Builder Finance, Inc.	\$ 9,482	\$ 4,830	\$ 5,779	\$ 2,517
S.K. Funding, LLC	11,169	6,013	7,770	4,805
Shuman	2,147	1,325	–	–
<b>Total</b>	<b>\$ 22,798</b>	<b>\$ 12,168</b>	<b>\$ 13,549</b>	<b>\$ 7,322</b>

## **Unsecured Borrowings**

### Other Unsecured Loans

In August 2015, we entered into an unsecured note with 7Kings, under which we are the borrower. The note has a maximum amount outstanding of \$500, of which \$500 was outstanding as of both September 30, 2017 and December 31, 2016. The note was due on February 19, 2016 and was renewed several times. The maturity date is now February 19, 2018 and may be prepaid at any time without penalty. This note is separate from the purchase and sale agreement with 7Kings mentioned above.

In January 2017, we entered into an unsecured line of credit with Builder's Finance, Inc., under which we are the borrower. The note has a maximum amount outstanding of \$500, of which \$0 was outstanding as of September 30, 2017. Interest on the loan accrues annually at a rate of 10%. The maturity date is January 28, 2018 and may be prepaid at any time without penalty.

### Unsecured Notes through the Public Offering (Notes Program)

The effective interest rate on the notes offered pursuant to our public offering ("Notes") at September 30, 2017 and December 31, 2016 was 9.15% and 8.26%, respectively, not including the amortization of deferred financing costs. There are limited rights of early redemption. The following table shows the roll forward of our Notes program:

	Nine Months Ended September 30, 2017	Year Ended December 31, 2016	Nine Months Ended September 30, 2016
Gross Notes outstanding, beginning of period	\$ 11,221	\$ 8,496	\$ 8,496
Notes issued	8,299	4,972	3,529
Note repayments / redemptions	(5,381)	(2,247)	(1,336)
Gross Notes outstanding, end of period	\$ 14,139	\$ 11,221	\$ 10,689
Less deferred financing costs, net	311	411	448
Notes outstanding, net	<u>\$ 13,828</u>	<u>\$ 10,810</u>	<u>\$ 10,241</u>

The following is a roll forward of deferred financing costs:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Deferred financing costs, beginning balance	\$ 1,014	\$ 935	\$ 935
Additions	65	79	53
Deferred financing costs, ending balance	<u>\$ 1,079</u>	<u>\$ 1,014</u>	<u>\$ 988</u>
Less accumulated amortization	(768)	(603)	(540)
Deferred financing costs, net	<u>\$ 311</u>	<u>\$ 411</u>	<u>\$ 448</u>

The following is a roll forward of the accumulated amortization of deferred financing costs:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Accumulated amortization, beginning balance	\$ 603	\$ 336	\$ 336
Additions	165	267	204
Accumulated amortization, ending balance	<u>\$ 768</u>	<u>\$ 603</u>	<u>\$ 540</u>

## 7. Redeemable Preferred Equity

Series C cumulative preferred units (“Series C Preferred Units”) were issued to Margaret Rauscher IRA LLC (Margaret Rauscher is the wife of one of our independent managers, Eric A. Rauscher) in March 2017 and to an IRA owned by William Myrick, another one of our independent managers, in April 2017. They are redeemable by the Company at any time, upon a change of control or liquidation, or by the investor any time after 6 years from the initial date of purchase. The Series C Preferred Units have a fixed value which is their purchase price and preferred liquidation and distribution rights. Yearly distributions of 12% of the Series C Preferred Units’ value (provided profits are available) will be made quarterly. This rate can increase if any interest rate on our public Notes offering rises above 12%. Dividends can be reinvested monthly into additional Series C Preferred Units.

Roll forward of redeemable preferred equity:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Beginning balance	\$ –	\$ –	\$ –
Additions from new investment	1,004	–	–
Additions from reinvestment	61	–	–
Ending balance	<u>\$ 1,065</u>	<u>\$ –</u>	<u>\$ –</u>

The following table shows the earliest redemption options for investors in Series C Preferred Units as of September 30, 2017.

<b>Year Maturing</b>	<b>Total Amount Redeemable</b>
2023	<u>\$ 1,065</u>
Total	<u>\$ 1,065</u>

## 8. Members' Capital

There are currently two classes of units outstanding: Class A common units and Series B cumulative preferred units ("Series B Preferred Units").

The Class A common units are held by eight members, all of whom have no personal liability. All Class A common members have voting rights in proportion to their capital account. There were 2,629 Class A common units outstanding at both September 30, 2017 and December 31, 2016. On December 31, 2015, an affiliate of 7Kings, S.K. Funding, purchased 4% of our common equity from the Wallach family. In March 2017, S.K. Funding sold its 4% interest in our common equity in equal 1% portions to each of our three independent managers and our Executive Vice President of Operations.

The Series B Preferred Units were issued to the Hoskins Group through a reduction in a loan issued by the Hoskins Group to the Company. In December 2015, the Hoskins Group agreed to purchase 0.1 Series B Preferred Units for \$10 at each closing of a lot to a third party in the Hamlets and Tuscany subdivision. As of September 30, 2017, the Hoskins Group owns a total of 12.2 Series B Preferred Units, which were issued for a total of \$1,220.

## 9. Related Party Transactions

An IRA owned by the wife of Eric A. Rauscher, one of our independent managers, and an IRA owned by William Myrick, also one of our independent managers, each own Series C Preferred Units, as more fully described in Note 7.

Each of our three independent managers and our Executive Vice President of Operations own 1% of our Class A common units.

Our independent manager Kenneth Summers and his son are minor participants in the Shuman line of credit, which is more fully described in Note 6.

## 10. Commitments and Contingencies

Unfunded commitments to extend credit, which have similar collateral, credit risk and market risk to our outstanding loans, were \$16,489 and \$11,503 at September 30, 2017 and December 31, 2016, respectively.

## 11. Selected Quarterly Condensed Consolidated Financial Data (Unaudited)

Summarized unaudited quarterly condensed consolidated financial data for the quarters of 2017 and 2016 are as follows (in thousands):

	<u>Quarter</u> <u>4</u> <u>2017</u>	<u>Quarter</u> <u>3</u> <u>2017</u>	<u>Quarter</u> <u>2</u> <u>2017</u>	<u>Quarter</u> <u>1</u> <u>2017</u>	<u>Quarter</u> <u>4</u> <u>2016</u>	<u>Quarter</u> <u>3</u> <u>2016</u>	<u>Quarter</u> <u>2</u> <u>2016</u>	<u>Quarter</u> <u>1</u> <u>2016</u>
Net Interest Income after								
Loan Loss Provision	\$ -	\$ 917	\$ 725	\$ 617	\$ 491	\$ 442	\$ 464	\$ 479
Non-Interest Income	-	-	-	77	28	-	44	-
SG&A expense	-	537	456	454	367	297	305	350
Impairment loss on foreclosed assets	-	47	106	49	111	-	-	-
Net Income	<u>\$ -</u>	<u>\$ 333</u>	<u>\$ 163</u>	<u>\$ 191</u>	<u>\$ 41</u>	<u>\$ 145</u>	<u>\$ 203</u>	<u>\$ 129</u>



## 12. Non-Interest expense detail

The following table displays our selling, general and administrative (“SG&A”) expenses:

	For the Nine Months Ended	
	September 30,	
	2017	2016
<b>Selling, general and administrative expenses</b>		
Legal and accounting	\$ 164	\$ 139
Salaries and related expenses	976	593
Board related expenses	82	84
Advertising	42	31
Rent and utilities	22	15
Loan and foreclosed asset expenses	30	17
Travel	45	26
Other	86	47
Total SG&A	<u>\$ 1,447</u>	<u>\$ 952</u>

## 13. Subsequent Events

On October 23, 2017, we entered into a Line of Credit Agreement (the “LOC Agreement”) with Paul Swanson (the “Lender”). Pursuant to the LOC Agreement, the Lender will provide us with a revolving line of credit (the “Line of Credit”) not to exceed \$4,000. The LOC Agreement is effective as of October 23, 2017 and will terminate 15 months after that date unless extended by the Lender for one or more additional 15 month periods. We may terminate the LOC Agreement by providing the Lender with notice at least 60 days in advance of the original termination or any renewal termination date.

The Line of Credit requires monthly payments of interest only during the term of the Line of Credit, with the principal balance due upon termination. The unpaid principal amounts advanced on the Line of Credit bear interest for each day until due at a fixed rate per annum (computed on the basis of a year of 360 days for actual days elapsed) for each day at 9%. We may, at our option, choose to prepay the principal, interest, or other amounts due from us under the Line of Credit in whole or in part at any time.

We are pledging, and will continue to pledge in the future, certain of our commercial loans as collateral for the Line of Credit (the “Collateral Loans”) pursuant to the Collateral Assignment of Notes and Documents dated as of October 23, 2017. The amount outstanding under the Line of Credit may not exceed 67% of the aggregate amount outstanding on the Collateral Loans then pledged to secure the Line of Credit. Our obligation to repay the Line of Credit is evidenced by two Promissory Notes from us dated October 23, 2017 (the “Promissory Notes”), one evidencing a promise to repay the secured portion of the Line of Credit and one evidencing a promise to repay the unsecured portion of the Line of Credit.

R. Scott Summers, P.L.L.C., a West Virginia professional limited liability company (the “Custodian”) will serve as the custodian to hold the Collateral Loans for the benefit of the Lender pursuant to the Custodial Agreement dated as of October 23, 2017 between us, the Lender, and the Custodian. The Custodian is owned by R. Scott Summers, an investor in our public Notes offering and the son of Kenneth R. Summers, one of our independent managers. The Custodian is responsible for certifying to the Lender that it has received the relevant Collateral Loan assignment documentation from us. We are responsible for paying the Custodian’s monthly fee, which is equal to 1% interest on the amount of the Collateral Loans outstanding in the Custodian’s custody.

## ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

**(All dollar [\$] amounts shown in thousands.)**

The following Management’s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with our interim condensed consolidated financial statements and the notes thereto contained elsewhere in this report. The following Management’s Discussion and Analysis of Financial Condition and Results of Operations should also be read in conjunction with our audited annual consolidated financial statements and related notes and other consolidated financial data included in the Company’s Annual Report on Form 10-K as of and for the year ended December 31, 2016. See also “Cautionary Note Regarding Forward-Looking Statements” preceding Part I.

## Overview

We had \$29,626 and \$20,091 in loan assets as of September 30, 2017 and December 31, 2016, respectively. As of September 30, 2017, we have 148 construction loans in 16 states with 48 borrowers, and have three development loans in Pittsburgh, Pennsylvania. We have entered into two purchase and sale agreement relationships with third-parties to finance portions of our loans. The first loan portions that are accounted for as financing arrangements under the program took place during the first quarter of 2015. These agreements have allowed us to increase our loan balances and commitments significantly. In January 2017, we entered into a line of credit agreement with a bank for \$500, which we used at times during the first nine months of 2017. In March 2017, we added a third class of equity, Series C cumulative preferred units (“Series C Preferred Units”). These Series C Preferred Units have a redemption feature after six years, and therefore appear as mezzanine equity on our financial statements. In July 2017, we entered into a secured line of credit agreement for \$1,325.

We currently have eight sources of capital:

	<b>September 30, 2017</b>	<b>December 31, 2016</b>
<b>Capital Source</b>		
Purchase and sale agreements and other secured borrowings	\$ 12,168	\$ 7,322
Secured line of credit from affiliates	–	–
Unsecured senior line of credit from a bank	–	–
Unsecured Notes through our public offering	14,139	11,221
Other unsecured debt	1,165	1,152
Preferred equity, Series B units	1,220	1,150
Preferred equity, Series C units	1,065	–
Common equity	2,598	2,249
<b>Total</b>	<b>\$ 32,355</b>	<b>\$ 23,094</b>

Our net income has been higher for the first nine months of 2017 as compared to the same period in 2016 mostly due to increased loan originations. In the third quarter of 2017, our borrowers paid off several loans on which we had not recognized interest income in the second quarter of 2017. When those loans paid off, we received the interest income; therefore, income was recognized in the third quarter of 2017. Earnings in the third quarter of 2017 and 2016 were \$333 and \$145, respectively, and earnings for the nine months ended September 30, 2017 were \$687 as compared to \$477 for the same period of 2016. Cash provided by operations was \$1,163 as of September 30, 2017 as compared to \$734 for the same period of 2016. Cash flow from operations has been higher than net profit because amortized financing costs, interest expensed but not paid at lenders request (to allow for compounding) and impairment charges all reduce net income but not operating cash flow.

## Critical Accounting Estimates

To assist in evaluating our consolidated financial statements, we describe below the critical accounting estimates that we use. We consider an accounting estimate to be critical if: (1) the accounting estimate requires us to make assumptions about matters that were highly uncertain at the time the accounting estimate was made, and (2) changes in the estimate that are reasonably likely to occur from period to period, or use of different estimates that we reasonably could have used, would have a material impact on our consolidated financial condition or results of operations. See our Form 10-K for the year ended December 31, 2016, as filed with the SEC, for more information on our critical accounting estimates. No material changes to our critical accounting estimates have occurred since December 31, 2016 unless listed below.

### Loan Losses

Fair value of collateral has the potential to impact the calculation of the loan loss provision (the amount we have expensed over time in anticipation of loan losses we have not yet realized). Specifically relevant to the allowance for loan loss reserve is the fair value of the underlying collateral supporting the outstanding loan balances. Fair value measurements are an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Due to a rapidly changing economic market, an erratic housing market, the various methods that could be used to develop fair value estimates, and the various assumptions that could be used, determining the collateral's fair value requires significant judgment.

	<b>September 30, 2017</b>
	<b>Loan Loss</b>
	<b>Provision</b>
<b>Change in Fair Value Assumption</b>	<b>Higher/(Lower)</b>
Increasing fair value of the real estate collateral by 35%*	\$ —
Decreasing fair value of the real estate collateral by 35%**	\$ 493

\* Increases in the fair value of the real estate collateral do not impact the loan loss provision, as the value generally is not "written up."

\*\* Assumes the loans were nonperforming and a book amount of the loans outstanding of \$29,626.

### Foreclosed Assets

The fair value of real estate will impact our foreclosed asset value, which is recorded at 100% of fair value (after selling costs are deducted).

	<b>September 30, 2017</b>
	<b>Foreclosed</b>
	<b>Assets</b>
<b>Change in Fair Value Assumption</b>	<b>Higher/(Lower)</b>
Increasing fair value of the foreclosed asset by 35%*	\$ —
Decreasing fair value of the foreclosed asset by 35%	\$ (378)

\* Increases in the fair value of the foreclosed assets do not impact the carrying value, as the value generally is not "written up." Those gains would be recognized at the sale of the asset.

### Consolidated Results of Operations

Key financial and operating data for the three and nine months ended September 30, 2017 and 2016 are set forth below. For a more complete understanding of our industry, the drivers of our business, and our current period results, this discussion should be read in conjunction with our consolidated financial statements, including the related notes and the other information contained in this document.

<i>(in thousands of dollars)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
<b>Interest Income</b>				
Interest and fee income on loans	\$ 1,673	\$ 909	\$ 4,203	\$ 2,656
Interest expense:				
Interest related to secured borrowings	324	148	718	409
Interest related to unsecured borrowings	424	315	1,192	852
Interest expense	748	463	1,910	1,261
Net interest income	925	446	2,293	1,395
Less: Loan loss provision	8	4	34	10
Net interest income after loan loss provision	917	442	2,259	1,385
<b>Non-Interest Income</b>				
Gain from foreclosure of assets	–	–	–	44
Gain from sale of foreclosed assets	–	–	77	–
Total non-interest income	–	–	77	44
Income	917	442	2,336	1,429
<b>Non-Interest Expense</b>				
Selling, general and administrative	537	297	1,447	952
Impairment loss on foreclosed assets	47	–	202	–
Total non-interest expense	584	297	1,649	952
<b>Net Income</b>	<u>\$ 333</u>	<u>\$ 145</u>	<u>\$ 687</u>	<u>\$ 477</u>
<b>Earned distribution to preferred equity holders</b>	<u>61</u>	<u>27</u>	<u>149</u>	<u>79</u>
<b>Net income attributable to common equity holders</b>	<u>\$ 272</u>	<u>\$ 118</u>	<u>\$ 538</u>	<u>\$ 398</u>

#### Interest Spread

The following table displays a comparison of our interest income, expense, fees, and spread:

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2017		2016		2017		2016	
		*		*		*		*
<b>Interest Income</b>								
Interest income on loans	\$ 1,198	15%	\$ 623	13%	\$ 2,829	14%	\$ 1,737	13%
Fee income on loans	475	6%	286	6%	1,374	6%	919	6%
Interest and fee income on loans	1,673	21%	909	19%	4,203	20%	2,656	19%
Interest expense related parties	–	–	–	–	–	–	–	–
Interest expense unsecured	380	5%	246	5%	1,027	5%	648	5%
Interest expense secured	324	4%	147	3%	718	3%	409	3%
Amortization offering costs	44	–%	70	2%	165	1%	204	1%
Interest expense	748	9%	463	10%	1,910	9%	1,261	9%
Net interest income (spread)	925	12%	446	9%	2,293	11%	1,395	10%
Weighted average outstanding loan asset balance	<u>\$ 31,742</u>		<u>\$ 18,893</u>		<u>\$ 27,161</u>		<u>\$ 17,966</u>	

\*annualized amount as percentage of weighted average outstanding gross loan balance

There are three main components that can impact our interest spread:

• **Difference between the interest rate received (on our loan assets) and the interest rate paid (on our borrowings).**

The loans we have originated have interest rates which are based on our cost of funds, with a minimum cost of funds of 5%. For most loans, the margin is fixed at 2%. Future loans are anticipated to be originated at approximately the same 2% margin. This component is also impacted by the lending of money with no interest cost (our equity). For the nine months ended September 30, 2017 as compared to the period in 2016, the increase in this calculation is due to an increase in default interest we charged and collected on certain of our loans. The impacted loans were either terminated as of September 30, 2017, or no longer in default. \$104 of the associated interest income of these defaulted loans which was not recognized in the second quarter of 2017 was recognized in the third quarter of 2017. We anticipate the difference between interest income and interest expense to be between 3% and 4% during the remainder of 2017. This number is greater than the 2% margin mentioned above because some of the funds we lend are from our equity, so there is no interest cost associated with those funds, and some loans pay higher interest rates due to their age, even though they are not in default.

• **Fee income.** Fee income is displayed in the table above. The two loans originated in December 2011 had a net origination fee of \$924. This fee was recognized over the life of the loans, and was fully recognized as of August 2016. Our construction loans have a 5% fee on the amount we commit to lend, which is amortized over the expected life of each of those loans. When loans terminate quicker than their expected life, the remaining unrecognized fee is recognized upon the termination of the loan. For the nine month period ended September 30, 2017, our fee income decreased as a percentage of our loan balance by 1% because of the completion of the recognition of our development loan fees in 2016; this decrease was offset by an increase of 1% from construction loans which generally have higher rates than development loans. We currently anticipate that fee income will continue at the same 6% rate for the remainder of 2017.

• **Amount of nonperforming assets.** Generally we can have three types of nonperforming assets that negatively affect interest spread: loans not paying interest, foreclosed assets, and cash. We had no nonperforming loans in the first three months of both 2017 and 2016, and two nonperforming loans in the second quarter of 2017, which terminated in the third quarter. Foreclosed assets do not have a monthly interest return. The difference between our average foreclosed asset balance in 2017 as compared to 2016 did not have a major impact on our performance in the first two quarters of 2017, but did have a positive impact in the third quarter of 2017. The amount of nonperforming assets is expected to rise over the next twelve months, both due to work expected on the two lots we currently own and due to idle cash increases which are anticipated due to large borrowing inflows.

*Non-Interest Income*

We sold a foreclosed asset in 2017 and recognized a gain of \$77. In 2016, we foreclosed on a loan, which resulted in a gain of \$44 being booked in the second quarter of 2016.

*SG&A Expenses*

The following table displays our SG&A expenses:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
<b>Selling, general and administrative expenses</b>				
Legal and accounting	\$ 39	\$ 27	\$ 164	\$ 139
Salaries and related expenses	393	207	976	593
Board related expenses	27	29	82	84
Advertising	17	6	42	31
Rent and utilities	8	5	22	15
Loan and foreclosed asset expenses	4	—	30	17
Travel	13	7	45	26
Other	36	15	86	47
<b>Total SG&amp;A</b>	<b>\$ 537</b>	<b>\$ 297</b>	<b>\$ 1,447</b>	<b>\$ 952</b>

We had roughly twice as many employees during the three and nine month periods ended September 30, 2017 as 2016, which increased our payroll and travel costs. We anticipate adding more staff in 2017. We will also have expenses related to operating from our new office in the fourth quarter of 2017. We added a loan document software package in the second half of 2016, and the amortization of that system is in Other SG&A. Loan expenses, mostly post-closing title searches designed to ensure our mortgage is in first position, have increased with the increased volume of loans.

### *Impairment Loss on Foreclosed Assets*

During 2017, we have owned five different foreclosed assets. Two are lots that we plan to build houses on to maximize our return, one was a lot which we sold and for which we recorded a gain, and two were partially built homes which we needed to complete. The two which were partially built have resulted in the impairment recorded in 2017. We do not anticipate more losses on those homes in the future, but depending on the final selling price of those homes, more loss may need to be recorded.

### **Consolidated Financial Position**

The following is a roll forward of deferred financing costs:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Deferred financing costs, beginning balance	\$ 1,014	\$ 935	\$ 935
Additions	65	79	53
Deferred financing costs, ending balance	\$ 1,079	\$ 1,014	\$ 988
Less accumulated amortization	(768)	(603)	(540)
Deferred financing costs, net	<u>\$ 311</u>	<u>\$ 411</u>	<u>\$ 448</u>

The following is a roll forward of the accumulated amortization of deferred financing costs:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Accumulated amortization, beginning balance	\$ 603	\$ 336	\$ 336
Additions	165	267	204
Accumulated amortization, ending balance	<u>\$ 768</u>	<u>\$ 603</u>	<u>\$ 540</u>

We anticipate some additions in the fourth quarter of 2017 in actual payments, and continued recognition, both at similar levels to earlier periods this year.

### *Loans Receivable*

#### *Commercial Loans – Construction Loan Portfolio Summary*

We anticipate that the aggregate balance of our construction loan portfolio will increase as loans near maturity, and due to new loan originations.

The following is a summary of our loan portfolio to builders for home construction loans as of September 30, 2017.

State	Number of Borrowers	Number of Loans	Value of Collateral <sup>(1)</sup>	Commitment Amount	Gross Amount Outstanding	Loan to Value Ratio <sup>(2)</sup>	Loan Fee
Colorado	3	5	\$ 2,563	\$ 1,707	\$ 1,058	67%	5%
Connecticut	1	1	715	500	500	70%	5%
Delaware	1	1	244	171	133	70%	5%
Florida	12	46	22,740	14,435	9,320	63%	5%
Georgia	7	17	10,020	6,124	3,192	61%	5%
Indiana	2	2	995	597	401	60%	5%
Michigan	4	23	6,238	3,860	2,163	62%	5%
New Jersey	3	8	2,288	1,567	1,064	68%	5%
New York	1	4	1,460	703	703	48%	5%
North Carolina	3	6	1,650	1,155	364	70%	5%
Ohio	2	2	2,116	1,341	1010	63%	5%
Pennsylvania	2	17	14,637	7,747	5,967	53%	5%
South Carolina	5	9	3,016	1,993	1,191	66%	5%
Tennessee	1	3	1,080	767	752	71%	5%
Utah	1	3	1,208	846	535	70%	5%
Virginia	1	1	335	235	51	70%	5%
<b>Total</b>	<b>48<sup>(4)</sup></b>	<b>148</b>	<b>\$ 71,305</b>	<b>\$ 43,748</b>	<b>\$ 28,404</b>	<b>61%<sup>(3)</sup></b>	<b>5%</b>

(1) The value is determined by the appraised value.

(2) The loan to value ratio is calculated by taking the commitment amount and dividing by the appraised value.

(3) Represents the weighted average loan to value ratio of the loans.

(4) One builder borrows in multiple states.

The following is a summary of our loan portfolio to builders for home construction loans as of December 31, 2016.

State	Number of Borrowers	Number of Loans	Value of Collateral <sup>(1)</sup>	Commitment Amount	Gross Amount Outstanding	Loan to Value Ratio <sup>(2)</sup>	Loan Fee
Colorado	1	3	\$ 1,615	\$ 1,131	\$ 605	70%	5%
Connecticut	1	1	715	500	479	70%	5%
Delaware	1	2	244	171	40	70%	5%
Florida	7	15	14,014	8,548	4,672	61%	5%
Georgia	4	9	6,864	4,249	2,749	62%	5%
Idaho	1	1	319	215	205	67%	5%
Michigan	1	1	210	126	118	60%	5%
New Jersey	1	3	977	719	528	74%	5%
New York	1	4	1,745	737	685	42%	5%
North Carolina	2	2	1,015	633	216	62%	5%
Ohio	1	1	1,405	843	444	60%	5%
Pennsylvania	2	15	12,725	6,411	5,281	50%	5%
South Carolina	5	7	2,544	1,591	783	63%	5%
Tennessee	1	3	1,080	767	430	71%	5%
Utah	1	2	715	500	252	70%	5%
<b>Total</b>	<b>30</b>	<b>69</b>	<b>\$ 46,187</b>	<b>\$ 27,141</b>	<b>\$ 17,487</b>	<b>59%<sup>(3)</sup></b>	<b>5%</b>

(1) The value is determined by the appraised value.

(2) The loan to value ratio is calculated by taking the commitment amount and dividing by the appraised value.

(3) Represents the weighted average loan to value ratio of the loans.

*Commercial Loans – Real Estate Development Loan Portfolio Summary*

The following is a summary of our loan portfolio to builders for land development as of September 30, 2017 and December 31, 2016. These loans are referred to as the Pennsylvania Loans.

Year	State	Number of Borrowers	Number of Loans	Value of Collateral <sup>(1)</sup>	Commitment Amount	Gross Amount Outstanding	Loan to Value Ratio <sup>(2)</sup>	Loan Fee
2017	Pennsylvania	1	3	\$ 5,339	\$ 4,600 <sup>(3)</sup>	\$ 3,454	65%	\$1,000
2016	Pennsylvania	1	3	6,586	5,931 <sup>(3)</sup>	4,082	62%	1,000

- (1) The value is determined by the appraised value adjusted for remaining costs to be paid and third party mortgage balances. Part of this collateral is \$1,220 in 2017 and \$1,150 in 2016 of preferred equity in our Company. In the event of a foreclosure on the property securing these loans, the portion of our collateral that is preferred equity in our Company might be difficult to sell, which could impact our ability to eliminate the loan balance.
- (2) The loan to value ratio is calculated by taking the outstanding amount and dividing by the appraised value calculated as described above.
- (3) The commitment amount does not include letters of credit and cash bonds, as the sum of the total balance outstanding including the cash bonds plus the letters of credit and remaining to fund for construction is less than the \$4,600 commitment amount.

*Combined Loan Portfolio Summary*

Financing receivables are comprised of the following as of September 30, 2017 and December 31, 2016:

	September 30, 2017	December 31, 2016
Loans receivable, gross	\$ 31,858	\$ 21,569
Less: Deferred loan fees	(738)	(618)
Less: Deposits	(1,487)	(861)
Plus: Deferred origination expense	81	55
Less: Allowance for loan losses	(88)	(54)
<b>Loans receivable, net</b>	<b>\$ 29,626</b>	<b>\$ 20,091</b>

Roll forward of commercial loans:

	Nine Months Ended September 30, 2017	Year Ended December 31, 2016	Nine Months Ended September 30, 2016
Beginning balance	\$ 20,091	\$ 14,060	\$ 14,060
Additions	24,099	23,184	15,264
Payoffs/sales	(13,810)	(15,168)	(9,739)
Moved to foreclosed assets	–	(1,639)	(1,639)
Change in deferred origination expense	26	55	30
Change in builder deposit	(626)	(340)	(184)
Change in loan loss provision	(34)	(16)	(10)
New loan fees	(1,494)	(1,270)	(792)
Earned loan fees	1,374	1,225	925
<b>Ending balance</b>	<b>\$ 29,626</b>	<b>\$ 20,091</b>	<b>\$ 17,915</b>



Finance Receivables – By risk rating:

	<u>September 30, 2017</u>	<u>December 31, 2016</u>
Pass	\$ 26,931	\$ 18,275
Special mention	4,927	3,294
Classified – accruing	–	–
Classified – nonaccrual	–	–
<b>Total</b>	<b>\$ 31,858</b>	<b>\$ 21,569</b>

Below is an aging schedule of gross loans receivable as of September 30, 2017, on a recency basis:

	<u>No. Accts.</u>	<u>Unpaid Balances</u>	<u>%</u>
Current loans (current accounts and accounts on which more than 50% of an original contract payment was made in the last 59 days)	151	\$ 31,858	100%
60-89 days	–	–	0%
90-179 days	–	–	0%
180-269 days	–	–	0%
<b>Subtotal</b>	<b>151</b>	<b>\$ 31,858</b>	<b>100%</b>
Interest only accounts (Accounts on which interest, deferment, extension and/or default charges were received in the last 60 days)	–	\$ –	0%
Partial Payment accounts (Accounts on which the total received in the last 60 days was less than 50% of the original contractual monthly payment. “Total received” to include interest on simple interest accounts, as well as late charges on deferment charges on pre-computed accounts.)	–	\$ –	0%
<b>Total</b>	<b>151</b>	<b>\$ 31,858</b>	<b>100%</b>

Below is an aging schedule of gross loans receivable as of September 30, 2017, on a contractual basis:

	<u>No. Accts.</u>	<u>Unpaid Balances</u>	<u>%</u>
Contractual Terms - All current Direct Loans and Sales Finance Contracts with installments past due less than 60 days from due date.	151	\$ 31,858	100%
60-89 days	–	–	0%
90-179 days	–	–	0%
180-269 days	–	–	0%
<b>Subtotal</b>	<b>151</b>	<b>\$ 31,858</b>	<b>100%</b>
Interest only accounts (Accounts on which interest, deferment, extension and/or default charges were received in the last 60 days)	–	\$ –	0%
Partial Payment accounts (Accounts on which the total received in the last 60 days was less than 50% of the original contractual monthly payment. “Total received” to include interest on simple interest accounts, as well as late charges on deferment charges on pre-computed accounts.)	–	\$ –	0%
<b>Total</b>	<b>151</b>	<b>\$ 31,858</b>	<b>100%</b>

Below is an aging schedule of gross loans receivable as of December 31, 2016, on a recency basis:

	<b>No. Accts.</b>	<b>Unpaid Balances</b>	<b>%</b>
Current loans (current accounts and accounts on which more than 50% of an original contract payment was made in the last 59 days)	71	\$ 18,617	86%
60-89 days	1	2,952	14%
90-179 days	-	-	0%
180-269 days	-	-	0%
<b>Subtotal</b>	<b>72</b>	<b>\$ 21,569</b>	<b>100%</b>
Interest only accounts (Accounts on which interest, deferment, extension and/or default charges were received in the last 60 days)	-	\$ -	0%
Partial Payment accounts (Accounts on which the total received in the last 60 days was less than 50% of the original contractual monthly payment. "Total received" to include interest on simple interest accounts, as well as late charges on deferment charges on pre-computed accounts.)	-	\$ -	0%
<b>Total</b>	<b>72</b>	<b>\$ 21,569</b>	<b>100%</b>

Below is an aging schedule of gross loans receivable as of December 31, 2016, on a contractual basis:

	<b>No. Accts.</b>	<b>Unpaid Balances</b>	<b>%</b>
Contractual Terms - All current Direct Loans and Sales Finance Contracts with installments past due less than 60 days from due date.	71	\$ 18,617	86%
60-89 days	1	2,952	14%
90-179 days	-	-	0%
180-269 days	-	-	0%
<b>Subtotal</b>	<b>72</b>	<b>\$ 21,569</b>	<b>100%</b>
Interest only accounts (Accounts on which interest, deferment, extension and/or default charges were received in the last 60 days)	-	\$ -	0%
Partial Payment accounts (Accounts on which the total received in the last 60 days was less than 50% of the original contractual monthly payment. "Total received" to include interest on simple interest accounts, as well as late charges on deferment charges on pre-computed accounts.)	-	\$ -	0%
<b>Total</b>	<b>72</b>	<b>\$ 21,569</b>	<b>100%</b>

### Foreclosed Assets

Below is a roll forward of foreclosed assets:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Beginning balance	\$ 2,798	\$ 965	\$ 965
Additions from loans	–	1,813	1,813
Additions for construction/development	296	566	459
Sale proceeds	(1,890)	(463)	–
Gain on sale	77	28	–
Impairment loss on foreclosed assets	(202)	(111)	–
Ending balance	<u>\$ 1,079</u>	<u>\$ 2,798</u>	<u>\$ 3,237</u>

### Property, Plant and Equipment and Long Lived Assets

In the first quarter of 2017, we purchased, for \$625, a partially completed building. It is our intent to complete the building for operating purposes. As such, we invested \$142 in related improvements to the building for the nine months ended September 30, 2017. No depreciation has been recorded, as the building has not been placed in service. We anticipate another \$275 in costs associated with this project in the fourth quarter of 2017.

We are developing operations software and invested \$41 in this project for the nine months ended September 30, 2017. We purchased loan document software in 2016 for \$71. Total depreciation of that software has been \$25, of which \$19 has been recognized in 2017.

### Customer Interest Escrow

Below is a roll forward of interest escrow:

	<b>Nine Months Ended September 30, 2017</b>	<b>Year Ended December 31, 2016</b>	<b>Nine Months Ended September 30, 2016</b>
Beginning balance	\$ 812	\$ 498	\$ 498
+ Preferred equity dividends	86	104	77
+ Additions from Pennsylvania Loans	345	926	551
+ Additions from other loans	962	430	302
- Interest and fees	(1,229)	(1,109)	(789)
- Repaid to borrower or used to reduce principal	(125)	(37)	–
Ending balance	<u>\$ 851</u>	<u>\$ 812</u>	<u>\$ 639</u>

### *Notes Payable Unsecured*

During the third quarter of 2017, we renewed our \$500 note with 7Kings, which is now due in February 2018.

### *Secured Borrowings – Purchase and Sale Agreements*

In July, 2017, we entered into the Sixth Amendment (the “Sixth Amendment”) to our Loan Purchase and Sale Agreement (the “Agreement”) with S.K. Funding, LLC (the “S.K. Funding”). The Agreement was originally entered into between the Company and Seven Kings Holdings, Inc. (“7Kings”). However, on or about May 7, 2015, 7Kings assigned its right and interest in the Agreement to S.K. Funding.

The purpose of the Sixth Amendment was to allow S.K. Funding to purchase portions of the Pennsylvania Loans for a purchase price of \$3,000 under parameters different from those specified in the Agreement. The Pennsylvania Loans purchased pursuant to the Sixth Amendment consist of a portion of the Hoskins Group’s loans. We will continue to service the Loans.

The timing of the Company’s principal and interest payments to S.K. Funding under the Sixth Amendment, and S.K. Funding’s obligation to fund the Pennsylvania Loans, vary depending on the total principal amount of the Pennsylvania Loans outstanding at any time. The Pennsylvania Loans had a principal amount in excess of \$4,000 as of the effective date of the Sixth Amendment. While the total principal amount of the Pennsylvania Loans exceeds \$1,000, S.K. Funding must fund (by paying the Company) the amount by which the total principal amount of the Pennsylvania Loans exceeds \$1,000, with such total amount funded not exceeding \$3,000. The interest rate accruing to S.K. Funding under the Sixth Amendment is 10.5% calculated on a 365/366 day basis. When the total principal amount of the Pennsylvania Loans is less than \$4,000, the Company will also repay S.K. Funding’s principal as principal payments are received on the Pennsylvania Loans from the underlying borrowers in the amount by which the total principal amount of the Pennsylvania Loans is less than \$4,000 until S.K. Funding’s principal has been repaid in full. S.K. Funding will continue to be obligated, as described in this paragraph, to fund (by paying the Company) the Pennsylvania Loans for any increases in the outstanding balance of the Pennsylvania Loans up to no more than a total outstanding amount of \$4,000.

The Sixth Amendment has a term of 24 months from the effective date and will automatically renew for additional six month terms unless either party gives written notice of its intent not to renew the Sixth Amendment at least six months prior to the end of a term. Further, no Protective Advances (as such term is defined in the Agreement) will be required with respect to the Pennsylvania Loans. S.K. Funding will have a priority position as compared to the Company in the case of a default by any of the borrowers.

### *Secured Borrowings – Line of Credit*

Also in July 2017, we entered into a line of credit agreement with a group of lenders (“Shuman”). The line is secured with assignments of certain notes and mortgages, and carries a total cost of funds to us of 10%. The maximum amount we can draw on the line is \$1,325, which was fully borrowed as of September 30, 2017. It is due in July 2018.

During the remainder of 2017 and all of 2018, we intend to increase our secured borrowings to fund additional growth in loan balances.

## Secured Borrowings – Summary

The secured borrowings are detailed below:

	September 30, 2017		December 31, 2016	
	Book Value of Loans which Served as Collateral	Due From Shepherd's Finance to Loan Purchaser or Lender	Book Value of Loans which Served as Collateral	Due From Shepherd's Finance to Loan Purchaser or Lender
<b>Loan purchaser</b>				
1st Financial Bank, USA/Builder Finance, Inc.	\$ 9,482	\$ 4,830	\$ 5,779	\$ 2,517
S.K. Funding, LLC	11,169	6,013	7,770	4,805
Shuman	2,147	1,325	–	–
<b>Total</b>	<b>\$ 22,798</b>	<b>\$ 12,168</b>	<b>\$ 13,549</b>	<b>\$ 7,322</b>

Loan purchaser	Year Initiated	Typical Current Advance Rate	Does Buyer Portion Have Priority?	Rate
		On New Loans		
				The rate our customer pays
1st Financial Bank, USA/Builder Finance, Inc.	2014	70%	Yes	us
S.K. Funding, LLC	2015	55%	Varies	9-9.5%
Shuman	2017	67%	Yes	10%

### Redeemable Preferred Equity and Members' Capital

We strive to maintain a reasonable (about 15%) balance between 1) redeemable preferred equity plus members' capital and 2) total assets. The ratio of redeemable preferred equity plus members' capital to assets was 14% as of both September 30, 2017 and December 31, 2016. We anticipate this ratio dropping until more preferred equity is added. We are currently exploring potential increases in preferred equity.

In March 2017, S.K. Funding sold its 4% interest in our common equity in equal 1% portions to each of our three independent managers and our Executive Vice President of Operations. In March and April of 2017, we received an aggregate of \$1,004 of new investment in our redeemable preferred equity from one of our independent managers and the wife of another of our independent managers.

### Priority of Borrowings

The following table displays our borrowings and a ranking of priority. The lower the number, the higher the priority.

Borrowing Source	Priority Rank	September 30, 2017	December 31, 2016
Purchase and sale agreements and other secured borrowings	1	\$ 12,168	\$ 7,322
Secured line of credit from affiliates	2	–	–
Unsecured line of credit (senior)	3	–	–
Other unsecured debt (senior subordinated)	4	279	279
Unsecured Notes through our public offering, gross	5	14,139	11,221
Other unsecured debt (subordinated)	5	713	700
Other unsecured debt (junior subordinated)	6	173	173
<b>Total</b>		<b>\$ 27,472</b>	<b>\$ 19,695</b>

## Liquidity and Capital Resources

The Company's anticipated primary sources of liquidity going forward, and the amounts received from such sources as of the nine months ended September 30, 2017 and 2016, are:

<b>Source of Liquidity</b>	<b>Nine Months Ended September 30, 2017</b>	<b>Nine Months Ended September 30, 2016</b>	<b>Comment and Future Outlook</b>
Purchase and sale agreements and secured borrowings	\$ 11,760	\$ 6,544	We increased our purchase and sale agreements by \$3,000 in relation to our development loans and added a line of credit for \$1,325 in the third quarter of 2017. We are working to obtain additional secured funding.
Unsecured borrowings (including Notes issued through our public offering)	9,412	3,629	We initiated a \$500 line of credit in January 2017, which we used during 2017 but which had a \$0 balance as of September 30, 2017. We also have increased the balance of our unsecured Notes. We plan to continue to increase our unsecured borrowings as needed.
Principal payments	13,810	9,739	Our loan volume increased in the third quarter of 2017 resulting in an increase in principal payments. Repayments were particularly high in the third quarter of 2017 as our volume has increased. Our concentrations in large borrowers adds risk to this source of liquidity. We anticipate continued growth in payoffs as our volume increases.
Interest income	4,203	2,656	We anticipate interest income increasing as our loan balances grow. Our concentrations in large borrowers adds risk to this source of liquidity.
Funds from the sale of foreclosed assets	1,890	—	We anticipate selling more foreclosed assets in the future.
Unsecured bank line of credit	—	—	We have \$500 available as of September 30, 2017.

The Company's anticipated primary uses of liquidity going forward, and the amounts expended on such uses as of the nine months ended September 30, 2017 and 2016, are:

<b>Use of Liquidity</b>	<b>Nine Months Ended September 30, 2017</b>	<b>Nine Months Ended September 30, 2016</b>	<b>Comment and Future Outlook</b>
Purchase and sale agreements and secured borrowings	\$ 6,914	\$ 4,405	These will continue to grow as loan payoffs continue to rise.
Unsecured borrowings	6,481	1,336	Consists mostly of borrowings from our Notes program. The increase in 2017 is due to both the increase in the balance of notes, and the maturing of this portfolio of debt.
Loan funding	23,473	14,830	We have unfunded loan commitments of \$16,489 as of September 30, 2017.
Interest expense	1,910	1,261	We anticipate interest expense increasing as we grow.
Distributions	189	335	Distributions are based on income

To help manage our liquidity, we:

- do not offer demand deposits (for instance, a checking account). We manage the duration of our Notes through the interest rates we offer at any time;
- fund loan requests with varying sources of capital, not just our Notes offering; and
- match our interest rate to our borrower to our cost of funds.

### **Inflation, Interest Rates, and Housing Starts**

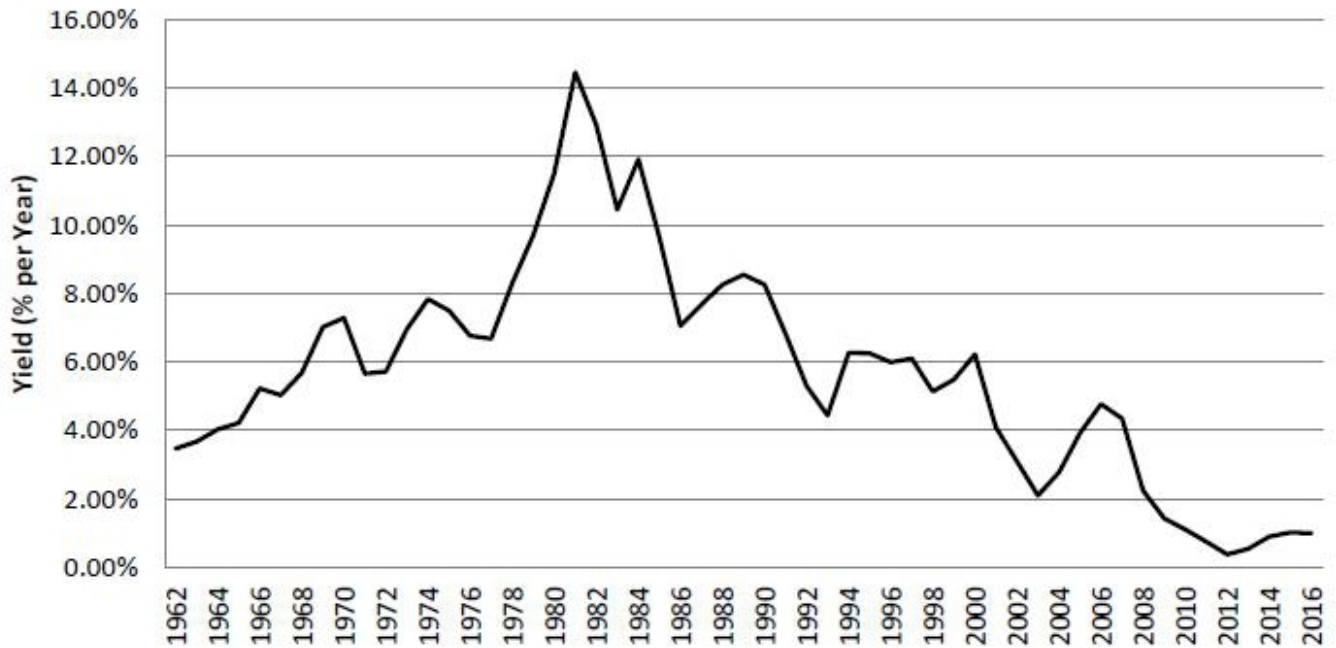
Since we are in the housing industry, we are affected by factors that impact that industry. Housing starts impact our customers' ability to sell their homes. Faster sales mean higher effective interest rates for us, as the recognition of fees we charge is spread over a shorter period. Slower sales mean lower effective interest rates for us. Slower sales are likely to increase the default rate we experience.

Housing inflation has a positive impact on our operations. When we lend initially, we are lending a percentage of a home's expected value, based on historical sales. If those estimates prove to be low (in an inflationary market), the percentage we loaned of the value actually decreases, reducing potential losses on defaulted loans. The opposite is true in a deflationary housing price market. It is our opinion that values are average in many of the housing markets in the U.S. today, and our lending against these values is safer than loans made by financial institutions in 2006 to 2008.

Interest rates have several impacts on our business. First, rates affect housing (starts, home size, etc.). High long term interest rates may decrease housing starts, having the effects listed above. Higher interest rates will also affect our investors. We believe that there will be a spread between the rate our Notes yield to our investors and the rates the same investors could get on deposits at FDIC insured institutions. We also believe that the spread may need to widen if these rates rise. For instance, if we pay 7% above average CD rates when CDs are paying 0.5%, when CDs are paying 3%, we may have to have a larger than 7% difference. This may cause our lending rates, which are based on our cost of funds, to be uncompetitive. High interest rates may also increase builder defaults, as interest payments may become a higher portion of operating costs for the builder. Higher short term rates may increase the rates builders are charged by banks faster than our rates to the builder will grow, which might be a benefit for us. Below is a chart showing three year U.S. treasury rates, which are being used by us here to approximate CD rates. Short term interest rates have risen slightly but are generally low historically.

## Market Yield on U.S. Treasury Securities at 3-Year Constant Maturity

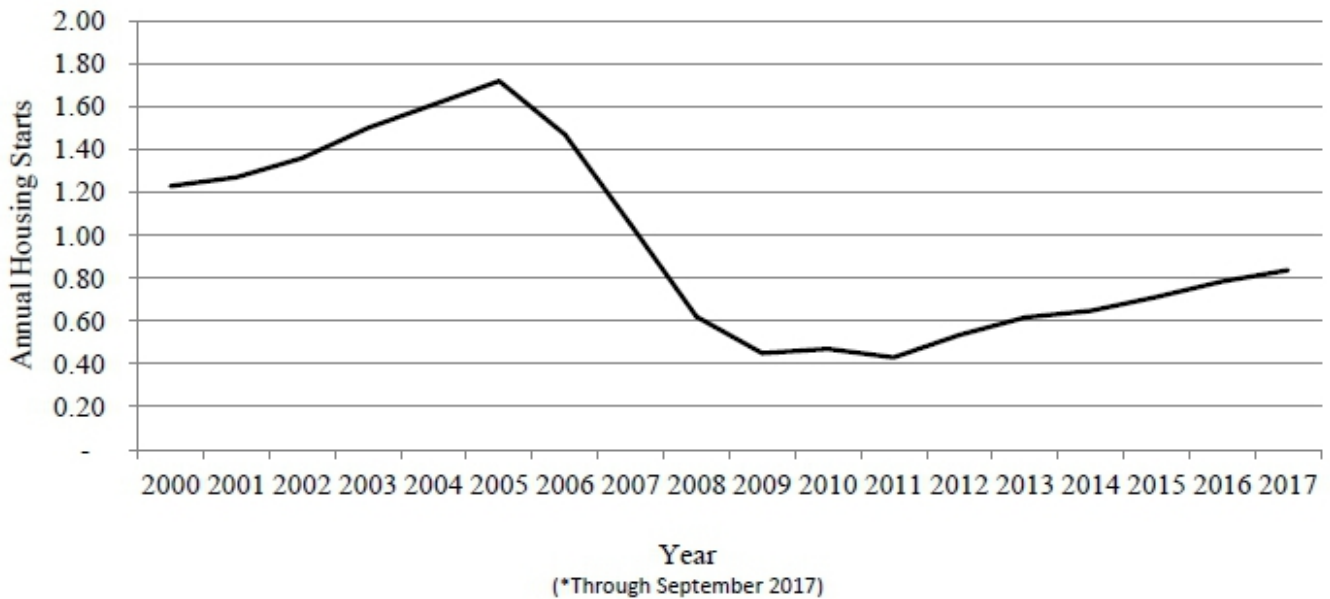
(Source: Federal Reserve)



Housing prices are also generally correlated with housing starts, so that increases in housing starts usually coincide with increases in housing values, and the reverse is generally true. Below is a graph showing single family housing starts from 2000 through today.

## Annual Single Family Housing Starts in the U.S.

(in millions)



Source: U.S. Census Bureau



To date, changes in housing starts, CD rates, and inflation have not had a material impact on our business.

### **Off-Balance Sheet Arrangements**

As of September 30, 2017 and December 31, 2016, we had no off-balance sheet transactions, nor do we currently have any such arrangements or obligations.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and are not required to provide the information under this item.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Disclosure Controls and Procedures**

As of the end of the period covered by this report our chief executive officer (our principal executive officer and principal financial officer) evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based upon, and as of the date of, the evaluation, our chief executive officer (our principal executive officer and principal financial officer) concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report to ensure that information required to be disclosed in the reports we file and submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported as and when required. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports we file and submit under the Exchange Act is accumulated and communicated to our management, including our chief executive officer (our principal executive officer and principal financial officer), as appropriate to allow timely decisions regarding required disclosure.

#### **Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

None.

### **ITEM 1A. RISK FACTORS**

Not applicable.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

#### **(a) *Issuance of Partial Series B Cumulative Preferred Units***

We previously entered into an agreement with Investor's Mark Acquisitions, LLC ("IMA") pursuant to which we sell IMA 0.1 of a Series B cumulative preferred unit ("Series B Preferred Units") upon the closing of a lot in the Tuscany subdivision or any subdivisions thereof or in the Hamlets of Springdale subdivision phases 3, 4, and 5. We issued 0.1 of a Series B Preferred Unit to IMA on August 1, 2017 for \$10,000, and 0.1 of a Series B Preferred Unit to IMA on August 21, 2017 for \$10,000. We also issued 0.2 of a Series B Preferred Unit to IMA on September 8, 2017 for \$20,000, and 0.2 of a Series B Preferred Unit to IMA on September 29, 2017 for \$20,000. The proceeds received from the sales of the partial Series B Preferred Units in those transactions were used for the funding of construction loans.

The transactions in Series B Preferred Units described above were effected in private transactions exempt from the registration requirements of the Securities Act under Section 4(a)(2) of the Securities Act. The transactions described above did not involve any public offering, were made without general solicitation or advertising, and the buyer represented to us that it is an "accredited investor" within the meaning of Rule 501 of Regulation D promulgated under the Securities Act, with access to all relevant information necessary to evaluate the investment in the Series B Preferred Units.

#### ***Reinvestments in Partial Series C Cumulative Preferred Units***

Investors in the Series C cumulative preferred units ("Series C Preferred Units") may elect to reinvest their distributions in additional Series C Preferred Units (the "Series C Reinvestment Program"). Pursuant to the Series C Reinvestment Program, on July 31, 2017, we issued approximately 0.0455526 of a Series C Preferred Unit to Margaret Rauscher IRA LLC in exchange for distribution proceeds of approximately \$4,555.26, and approximately 0.0578155 of a Series C Preferred Unit to an IRA owned by William Myrick in exchange for distribution proceeds of approximately \$5,781.55. On August 31, 2017, we issued approximately 0.0460081 of a Series C Preferred Unit to Margaret Rauscher IRA LLC in exchange for distribution proceeds of approximately \$4,600.81, and approximately 0.0583936 of a Series C Preferred Unit to an IRA owned by William Myrick in exchange for distribution proceeds of approximately \$5,839.36. On September 30, 2017, we issued approximately 0.0464682 of a Series C Preferred Unit to Margaret Rauscher IRA LLC in exchange for distribution proceeds of approximately \$4,646.82, and approximately 0.0589776 of a Series C Preferred Unit to an IRA owned by William Myrick in exchange for distribution proceeds of approximately \$5,897.76. The proceeds received from the sales of the partial Series C Preferred Units in those transactions were used for the funding of construction loans.

The transactions in Series C Preferred Units described above were effected in private transactions exempt from the registration requirements of the Securities Act under Section 4(a)(2) of the Securities Act. The transactions described above did not involve any public offering, were made without general solicitation or advertising, and the buyer represented to us that it is an “accredited investor” within the meaning of Rule 501 of Regulation D promulgated under the Securities Act, with access to all relevant information necessary to evaluate the investment in the Series C Preferred Units.

- (b) We registered up to \$70,000,000 in Fixed Rate Subordinated Notes in our public offering (SEC File No. 333-203707, effective September 29, 2015). As of September 30, 2017, we had issued \$14,538,000 in Notes pursuant to that public offering. From September 29, 2015 through September 30, 2017, we incurred expenses of \$170,000 in connection with the issuance and distribution of the Notes, which were paid to third parties. These expenses were not for underwriters or discounts, but were for advertising, printing, and professional services. Net offering proceeds as of September 30, 2017 were \$14,368,000, 100% of which was used to increase loan balances.
- (c) None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

- (a) During the quarter ended September 30, 2017, there was no information required to be disclosed in a report on Form 8-K which was not disclosed in a report on Form 8-K.
- (b) During the quarter ended September 30, 2017, there were no material changes to the procedures by which members may recommend nominees to our board of managers.

**ITEM 6. EXHIBITS**

The exhibits required to be filed with this report are set forth on the Exhibit Index hereto and incorporated by reference herein.

## EXHIBIT INDEX

The following exhibits are included in this report on Form 10-Q for the period ended September 30, 2017 (and are numbered in accordance with Item 601 of Regulation S-K).

<b>Exhibit No.</b>	<b>Name of Exhibit</b>
3.1	<a href="#"><u>Certificate of Conversion, incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-1, filed on May 11, 2012, Commission File No. 333-181360</u></a>
3.2	<a href="#"><u>Certificate of Formation, incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form S-1, filed on May 11, 2012, Commission File No. 333-181360</u></a>
3.3	<a href="#"><u>Amended and Restated Operating Agreement, incorporated by reference to Exhibit 3.3 to the Company's Registration Statement on Form S-1, filed on May 11, 2012, Commission File No. 333-181360</u></a>
3.4	<a href="#"><u>Amendment No. 1 to the Amended and Restated Limited Liability Company Agreement of Shepherd's Finance, LLC, dated December 31, 2014, incorporated by reference to Exhibit 10.2 to the Company's Form 8-K, filed on January 6, 2015, Commission File No. 333-181360</u></a>
3.5	<a href="#"><u>Amendment No. 2 to the Amended and Restated Limited Liability Company Agreement of Shepherd's Finance, LLC, dated March 30, 2015, incorporated by reference to Exhibit 10.1 to the Company's Form 8-K, filed on March 30, 2015, Commission File No. 333-181360</u></a>
3.6	<a href="#"><u>Amendment No. 3 to the Amended and Restated Limited Liability Company Agreement of Shepherd's Finance, LLC, dated as of December 28, 2015, incorporated by reference to Exhibit 10.3 to the Company's Form 8-K, filed on December 31, 2015, Commission File No. 333-203707</u></a>
3.7	<a href="#"><u>Amendment No. 4 to the Amended and Restated Limited Liability Company Agreement of Shepherd's Finance, LLC, dated as of March 16, 2017, incorporated by reference to Exhibit 3.1 to the Company's Form 8-K, filed on March 21, 2017, Commission File No. 333-203707</u></a>
4.1	<a href="#"><u>Indenture Agreement (including Form of Note) dated September 29, 2015, incorporated by reference to Exhibit 4.1 to the Company's Post-Effective Amendment No. 1, filed on September 29, 2015, Commission File No. 333-203707</u></a>
10.1	<a href="#"><u>Sixth Amendment to the Loan Purchase and Sale Agreement between Shepherd's Finance, LLC and S.K. Funding, LLC, dated as of July 24, 2017, incorporated by reference to Exhibit 10.1 to the Company's Form 8-K, filed on July 27, 2017, Commission File No. 333-203707</u></a>
31.1*	<a href="#"><u>Certification of Principal Executive Officer and Principal Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u></a>
32.1*	<a href="#"><u>Certification of Principal Executive Officer and Principal Financial Officer, pursuant to 18 U.S.C. Section 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002</u></a>
101.INS**	XBRL Instance Document
101.SCH**	XBRL Schema Document
101.CAL**	XBRL Calculation Linkbase Document
101.DEF**	XBRL Definition Linkbase Document
101.LAB**	XBRL Labels Linkbase Document
101.PRE**	XBRL Presentation Linkbase Document

\* Filed herewith.

\*\*Pursuant to Regulation 406T of Regulation S-T, these Interactive Data Files are deemed not filed or part of a registration statement or prospectus for purpose of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, and are otherwise not subject to liability.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SHEPHERD'S FINANCE, LLC**  
(Registrant)

Dated: November 2, 2017

By: /s/ Daniel M. Wallach  
Daniel M. Wallach  
Chief Executive Officer and Manager

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER****Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Daniel M. Wallach, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Shepherd's Finance, LLC;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 2, 2017

By: /s/ Daniel M. Wallach

Daniel M. Wallach  
Chief Executive Officer and Manager  
(Principal Executive Officer and Principal Financial  
Officer)

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**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Shepherd's Finance, LLC (the "Company"), in connection with the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2017 (the "Report") hereby certifies, to his knowledge, that:

- (i) the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 2, 2017

By: /s/ Daniel M. Wallach

Daniel M. Wallach  
Chief Executive Officer and Manager  
(Principal Executive Officer and Principal Financial Officer)

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